October 31, 2012

# Nippon Yusen Kabushiki Kaisha (NYK Line)

Security Code: 9101

Listings: The First Section of Tokyo, Osaka and Nagoya Stock Exchanges

URL: <a href="http://www.nyk.com/english/index.htm">http://www.nyk.com/english/index.htm</a>

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Submit scheduled date of Quarterly Financial Report
Start scheduled date of paying Dividends
November 12, 2012
November 20, 2012

Preparation of Supplementary Explanation Material: Yes

Financial Results Presentation Held: Yes (for Analysts and Institutional Investors)

(Amounts rounded down to the nearest million yen)

# 1. Consolidated Financial Results for the Six Months Ended September 30, 2012 (April 1, 2012 to September 30, 2012) (1) Consolidated Operating Results

(Percentage figures shown year-on-year changes)

| _ | (Tereentage inguies shown           |             |      |                  |   |                  |   | year on year enan | 1500) |
|---|-------------------------------------|-------------|------|------------------|---|------------------|---|-------------------|-------|
|   |                                     | Revenues    |      | Operating income |   | Recurring profit |   | Net income        |       |
|   |                                     | million yen | %    | million yen      | % | million yen      | % | million yen       | %     |
|   | Six months ended September 30, 2012 | 944,036     | 3.6  | 17,879           | 1 | 13,083           | - | (4,149)           | -     |
| Ī | Six months ended September 30, 2011 | 911,184     | -9.8 | (9,662)          | - | (15,117)         | - | (12,063)          | -     |

(Note) Comprehensive income:

Six Months ended September 30, 2012: ¥-24,440 million (-%), Six Months ended September 30, 2011: ¥-60,252 million (-%)

|                                     | Net income per share | Net income per share-fully diluted |
|-------------------------------------|----------------------|------------------------------------|
|                                     | yen                  | yen                                |
| Six months ended September 30, 2012 | (2.45)               | -                                  |
| Six months ended September 30, 2011 | (7.11)               | -                                  |

(Note) Net income per share-fully diluted data are not shown in the above table, because net income per share is negative although there are residual shares.

#### (2) Consolidated Financial Position

|                          | Total assets | Equity      | Shareholders' equity ratio | Equity per share |
|--------------------------|--------------|-------------|----------------------------|------------------|
|                          | million yen  | million yen | %                          | yen              |
| As of September 30, 2012 | 2,154,481    | 588,326     | 25.3                       | 321.73           |
| As of March 31, 2012     | 2,122,234    | 622,490     | 27.3                       | 341.54           |

(Reference) Shareholders' equity: As of September 30, 2012: \(\xi\$545,743 million\), As of March 31, 2012: \(\xi\$579,342 million\)

#### 2. Dividends

|  | Dividend per share |                             |                             |          |        |  |  |  |
|--|--------------------|-----------------------------|-----------------------------|----------|--------|--|--|--|
| Date of record                           | 1st Quarter End    | 2 <sup>nd</sup> Quarter End | 3 <sup>rd</sup> Quarter End | Year-end | Total  |  |  |  |
|  | yen                | yen                         | yen                         | yen      | yen    |  |  |  |
| Year ended March 31, 2012                | -                  | 2.00                        | -                           | 2.00     | 4.00   |  |  |  |
| Year ending March 31, 2013               | -                  | 2.00                        |                             |          |        |  |  |  |
| Year ending March 31, 2013<br>(Forecast) |                    |                             | -                           | T.B.A.   | T.B.A. |  |  |  |

(Note) Revision of forecast for dividends in this quarter: Yes

#### 3. Consolidated Financial Results Forecasts for the Year Ending March 31, 2013 (April 1, 2012 to March 31, 2013)

(Percentage figures shown year-on-year changes)

|                            | Revenues      | Operating income | Recurring profit | Net income    | Net income per share |
|----------------------------|---------------|------------------|------------------|---------------|----------------------|
|                            | million yen % | million yen %    | million yen %    | million yen % | yen                  |
| Year ending March 31, 2013 | 1,880,000 4.0 | 28,000 -         | 20,000 -         | 1,000 -       | 0.59                 |

(Note) Revision of forecast in this quarter: Yes

#### (Reference)

(1) Changes of important subsidiaries in the period (including scope of subsidiaries): None

New: None Exclusion: None

(2) Particular accounting methods used for preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policy, changes in accounting estimates, and restatement

1. Changes in accounting policy in accordance with changes in accounting standard:

None

2. Changes other than No.1: Yes

3. Changes in accounting estimates: Yes
4. Restatement: None

Note: Details are stated on page 7 "Information about Summary (Others)"

#### (4) Total issued shares (Ordinary shares)

| Total issued shares     (including treasury stock)        | As of September 30, 2012               | 1,700,550,988 | As of March 31, 2012                   | 1,700,550,988 |
|---|--|---------------|--|---------------|
| 2. Number of treasury stock                               | As of September 30, 2012               | 4,293,980     | As of March 31, 2012                   | 4,261,997     |
| 3. Average number of shares (cumulative quarterly period) | Six months ended<br>September 30, 2012 | 1,696,273,126 | Six months ended<br>September 30, 2011 | 1,696,883,802 |

<sup>\*</sup>Indication of quarterly review process implementation status

This quarterly fiscal statement is exempt from quarterly review process based upon the Financial Instruments and Exchange Act. As of the press release date, the quarterly review process is ongoing.

\*Assumption for the forecast of Consolidated financial results and other particular issues Foreign exchange rate: (for the third and fourth quarter) ¥79/US\$, (full year) ¥79.37/US\$ Bunker oil price: (for the third and fourth quarter) US\$650/MT, (full year) US\$669.35/MT

The above forecast is based on currently available information and assumptions that NYK Line deems to be reasonable. NYK Line offers no assurance that forecast will be realized. Actual results may differ from the forecast as a result of various factors. Refer to page 2-6 of the attachment for assumptions and other matters related to the forecast.

NYK Line is to hold a financial result presentation meeting for analysts and institutional investors. The on-demand audio presentation and presentation materials are available at NYK website (http://www.nyk.com/english/release/IR\_explanation.html)

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#### 1. Qualitative Information on Quarterly Results

#### (1) Qualitative Information on Consolidated Operating Results

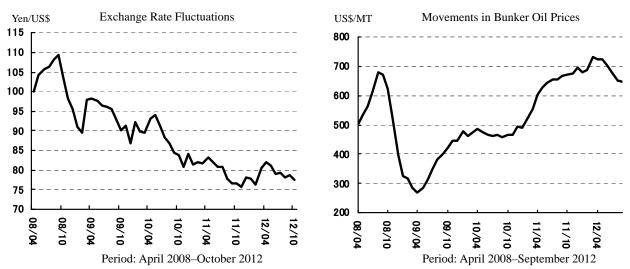
For the cumulative fiscal second quarter (April 1, 2012 – September 30, 2012), NYK Line posted consolidated revenues of ¥944.0 billion, compared with ¥911.1 billion for the same period last year, operating income of ¥17.8 billion, compared with operating loss of ¥9.6 billion for the same period last year, recurring profit of ¥13.0 billion, compared with recurring loss of ¥15.1 billion for the same period last year, and net loss of ¥4.1 billion, compared with net loss of ¥12.0 billion for the same period last year.

#### Overview

The global economy in the first six months of the fiscal year ending March 31, 2013 (April 1, 2012 – September 30, 2012) was characterized by a tepid U.S. economic recovery, a weakening European economy hindered by persistent uncertainty over the fiscal outlook, slowing economic growth in China and India, and flat growth in other Asian economies. The environment surrounding the shipping industry remained severe, as stubborn yen appreciation kept the yen-dollar exchange rate in the 77-80 range since summer and bunker oil prices remained at a high level having reached a peak. In spite of these challenges, the liner trade segment's profitability improved as a result of continued slow steaming of vessels and a rebound in freight rates supported by implementation of further rationalization measures, including major restructuring of services on European and other main routes. In the car carrier division, shipments rebounded from last year's natural disasters to reclaim normal levels. In the dry bulk carrier division, the market continued to languish under a growing supply-demand imbalance caused by a huge newbuilt tonnage, which particularly impacted the Capesize bulker market. In the tanker business, the market softened after summer, pressuring profitability. The air cargo transportation and cruise segments had the impact of the global economic slowdown and their results were affected much. Business results also worsened in the logistics segment.

Changes in foreign exchange rates and bunker oil prices from the same period of the previous fiscal year are summarized in the following table.

|                          | Six months ended<br>September 30, 2011 | Six months ended<br>September 30, 2012 | Change             |
|--------------------------|--|--|--------------------|
| Average exchange rate    | ¥80.24/US\$                            | ¥79.73/US\$                            | Yen up ¥0.51       |
| Average bunker oil price | US\$642.01/MT                          | US\$688.70/MT                          | Price up US\$46.69 |



Note: Exchange rates and bunker oil prices are NYK internal figures.

#### **Segment Information**

The segment wise information for the six months ended September 30, 2012 (April 1, 2012 – September 30, 2012) is as follows.

(In billion yen)

|           | Revenues Operating income        |        |        |        |            | R      | Recurring 1 |        |        |        |        |
|-----------|----------------------------------|--------|--------|--------|------------|--------|-------------|--------|--------|--------|--------|
|           |                                  | FY2011 | FY2012 | Change | Percentage | FY2011 | FY2012      | Change | FY2011 | FY2012 | Change |
|           |                                  | 2Q     | 2Q     |        | Change     | 2Q     | 2Q          |        | 2Q     | 2Q     |        |
| Global    | Liner Trade                      | 220.7  | 229.2  | 8.5    | 3.9%       | (15.5) | 0.4         | 15.9   | (17.3) | (1.7)  | 15.5   |
|           | Terminal and Harbor<br>Transport | 71.1   | 70.2   | -0.9   | -1.3%      | 4.0    | 3.3         | -0.6   | 3.9    | 3.6    | -0.3   |
| Logistics | Air Cargo Transportation         | 43.2   | 39.4   | -3.7   | -8.7%      | 3.3    | (1.8)       | -5.2   | 2.7    | (2.4)  | -5.1   |
| S         | Logistics                        | 185.9  | 178.8  | -7.0   | -3.8%      | 3.4    | 1.7         | -1.7   | 4.2    | 3.0    | -1.1   |
| Bu        | lk Shipping                      | 357.7  | 390.0  | 32.2   | 9.0%       | (3.6)  | 13.6        | 17.2   | (8.8)  | 9.5    | 18.3   |
| Others    | Cruises                          | 17.2   | 17.9   | 0.7    | 4.2%       | (2.0)  | (1.0)       | 1.0    | (2.1)  | (1.1)  | 0.9    |
| ers       | Real Estate                      | 5.3    | 5.1    | -0.2   | -4.1%      | 1.3    | 1.8         | 0.4    | 2.1    | 2.0    | -0.0   |
|           | Other                            | 90.1   | 84.8   | -5.3   | -5.9%      | (0.7)  | (0.3)       | 0.3    | 0.0    | 0.1    | 0.0    |

#### **Liner Trade**

Freight rate restorations penetrated the market, particularly on European and Latin America routes. The main factor was the improvement in the supply-demand balance, as shipping companies furthered efforts to restructure routes and consolidate fleets to cope with sluggish shipping demand caused by economic slowdown in Europe and other regions, along with a rise in newbuilt tonnage of large-sized container vessels. Asian routes were expanded to meet growing demand, while European route restructuring continued under the G6 Alliance. On other routes, NYK Line optimized its fleet structure to meet the characteristics of each route and took other rationalization measures designed to reduce costs and build a service network responsive to customer needs. The company continued to promote efficient vessel operations throughout the fleet by optimizing route planning through the use of weather forecast data and optimizing vessel management through the use of vessel operational data in detail in order to reduce fuel cost. Additionally, NYK Line strove to reduce other fixed costs by returning and scrapping superannuated vessels. As a result of the above measures, revenues increased in comparison with the same period of the previous fiscal year, and the size of the loss was reduced significantly.

#### **Terminal and Harbor Transport**

Domestic and overseas container terminals' handling volumes slightly declined from the same period a year ago, resulting in lower year-on-year revenues and profits.

#### Air Cargo Transportation

Despite efforts to improve revenue and profitability through cost-reduction measures, flexible aircraft operation, the deployment of new aircraft, and expansion of the route network, Nippon Cargo Airlines Co., Ltd. (NCA) reported lower revenues and a loss for the period due mainly to the significant impact of the protracted slump in airfreight demand from Japan and the associated decline in freight rates.

#### Logistics

Amid the global economic slowdown and general decline in freight volume worldwide, airfreight handling volumes slumped represented by lower exports from Japan. Seaborne cargo volumes grew year on year by the sales expansion initiatives, but profitability declined due to higher freight-in costs. The logistics business's profitability showed improvement as a result of cost-cutting measures, but gains were limited by seasonal factors during the summer season. Although the domestic logistics business remained robust, overall the logistics segment posted lower revenues and profits compared with the same period of the previous fiscal year.

#### **Bulk Shipping**

#### Car Carrier Division

Despite signs of weaker automobile exports amid persistent yen appreciation and soft European demand, car carrier shipments were generally in line with projections owing to robust overall shipments by Japanese automobile manufacturers. The division responded to congestions in various ports and higher bunker fuel prices with flexible fleet assignments and slow steaming, leading to an improvement in results compared with the same period a year ago, when the market was impacted by the earthquake.

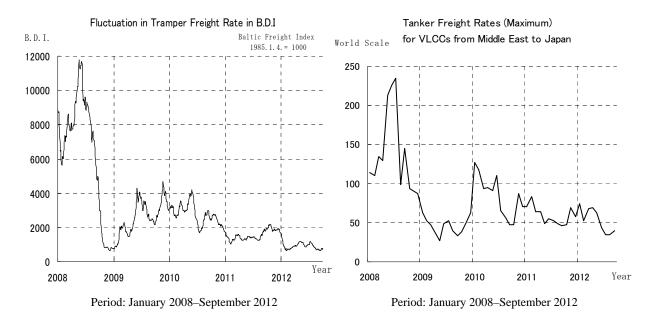
#### Dry Bulk Carrier Division

Seaborne dry bulk cargo volumes increased, mainly to China, as a result of further price declines for iron ore and coal. Profitability was pressured, however, by historically low rates, particularly in the Capesize and Panamax markets, amid a deteriorating supply-demand balance caused by high levels of newbuilt tonnage.

#### Tanker Division

While the tanker supply-demand balance improved temporarily due to the widening import embargo of Iranian oil in the United States and Europe that led to demand for alternative sources, overall the balance worsened during the period as a result of many newbuilt tankers entering service and rate declines from the summer. The petroleum product tanker market remained sluggish, but the LNG tanker business was stable.

As a result of the above, the bulk shipping segment posted a profit on higher revenues compared with the same period of the previous fiscal year.



#### **Cruises**

In the North American market, while Crystal Cruises sales to many destinations were strong, sales of Mediterranean cruises slumped as a result of European financial turmoil and Middle-Eastern political instability. As a result, Crystal Cruises sales were flat compared with the same period of the previous fiscal year. In the Japanese market, Asuka II load factor rebounded strongly from a year ago, when the Great East Japan Earthquake impacted results. Overall, the cruises segment narrowed its loss on higher revenues compared with the same period of the previous fiscal year.

#### **Real Estate and Other Business Services**

Real estate revenues and earnings slightly declined in comparison with the same period of the previous fiscal year due to slumping rents. In other business services, the manufacturing and processing business expanded revenues and profits on higher sales of fuel additives and strong orders for ship-related business. The trading business posted significantly lower revenues due to a drop in sales of ships' fuel oil caused by slow steaming and a decline in vessel operating rates, although profitability remained on a par with the same period of the previous fiscal year. As a result of the above, the other business service segment totally posted higher profits on lower revenues compared with the same period of the previous fiscal year.

#### (2) Qualitative Information on Consolidated Financial Position

#### Assets, Liabilities, and Equity

Consolidated assets totaled \(\frac{\pmathbf{Y}}{2}\),154.4 billion at the end of the fiscal second quarter (September 30, 2012), an increase of \(\frac{\pmathbf{Y}}{3}\).2 billion compared with the end of the previous fiscal year (March 31, 2012) due mainly to an increase in vessels and other property, plant, and equipment. Consolidated liabilities totaled \(\frac{\pmathbf{Y}}{1}\),566.1 billion, a \(\frac{\pmathbf{Y}}{6}\).4 billion increase from the end of the previous fiscal year due mainly to an increase in bonds payable and long-term loans payable. In consolidated equity, retained earnings decreased \(\frac{\pmathbf{Y}}{7}\).7 billion from the end of the previous fiscal year. Shareholders' equity—the aggregate of shareholders' capital of \(\frac{\pmathbf{Y}}{6}\)80.0 billion and accumulated other comprehensive income—amounted to \(\frac{\pmathbf{Y}}{5}\)45.7 billion, and adding minority interests of \(\frac{\pmathbf{Y}}{4}\)2.5 billion, the consolidated equity amounted to \(\frac{\pmathbf{Y}}{5}\)8.3 billion. As a result, the debt-equity ratio was 2.12.

#### **Cash Flows**

Net cash provided by operating activities during the six-month period totaled \(\frac{\text{\text{4}}}{1.6}\) billion, reflecting income before income taxes and minority interests of \(\frac{\text{\text{\text{\text{6}}}}{6.7}\) billion, non-cash items of depreciation and amortization of \(\frac{\text{\text{\text{\text{\text{4}}}}{4.6}\) billion and a \(\frac{\text{\tex{

Trends in cash flows over time are illustrated in the following table:

|  | March 31,<br>2010 | March 31,<br>2011 | March 31,<br>2012 | September 30, 2011 | September 30, 2012 |
|--|-------------------|-------------------|-------------------|--------------------|--------------------|
| Shareholders' equity ratio (%)                       | 30.0              | 32.2              | 27.3              | 30.0               | 25.3               |
| Shareholders' equity ratio at market price (%)       | 28.4              | 25.9              | 20.8              | 17.5               | 10.9               |
| Cash flows vs ratio of interest-bearing debt (years) | 17.4              | 5.6               | 35.8              | -                  | -                  |
| Interest coverage ratio                              | 2.9               | 10.1              | 1.8               | 1.2                | 5.0                |

- 1. Shareholders' equity ratio: shareholders' equity/total assets
- 2. Shareholders' equity ratio at market price: total market capitalization/total assets
- 3. Cash flows vs ratio of interest-bearing debt (years): interest-bearing debt/cash flow from operating activities
- 4. Interest coverage ratio: cash flow from operating activities/interest payments
- 1. All indices are calculated using consolidated figures.
- 2. Gross equity market capitalization is calculated by multiplying the closing price of our shares at the end of the period by the number of ordinary shares issued and outstanding at the end of the period.
- 3. Cash flow indices are computed by using cash flows from operating activities as reported in the consolidated cash flow statements. Interest-bearing debt consists of all interest-bearing liabilities included in liabilities on the balance sheet. Interest payments are based on the interest expenses paid in the consolidated statements of cash flows.

#### (3) Qualitative Information on Consolidated Financial Results Forecasts

#### 1) Earnings Forecasts

Updated earnings forecasts for the fiscal year ending March 31, 2013 is revenues of ¥1,880.0 billion, operating income of ¥28.0 billion, recurring profit of ¥20.0 billion, and the net income of ¥1.0 billion.

(In billion yen)

| Outlook for the fiscal year<br>ending March 31, 2013 |                                       |                |             | Revenues    | Operating income | Recurring profit | Net income |
|--|---------------------------------------|----------------|-------------|-------------|------------------|------------------|------------|
|  | Previous forecast on<br>July 31, 2012 | 1,960.0        | 50.0        | 40.0        | 20.0             |                  |            |
| Year ending<br>March 31,                             | Revisions                             | <u>1,880.0</u> | <u>28.0</u> | <u>20.0</u> | <u>1.0</u>       |                  |            |
| 2013   | Change                                | -80.0          | -22.0       | -20.0       | -19.0            |                  |            |
|  | Percentage change                     | -4.1%          | -44.0%      | -50.0%      | -95.0%           |                  |            |

Assumptions for above forecasts:

Foreign exchange rate for the third and fourth quarter: \pm 79/US\pm, Full year: \pm 79.37/US\pm Bunker oil price for the third and fourth quarter: US\pm 650/MT, Full year: US\pm 669.35/MT

The global economic outlook remains clouded in the second half of the fiscal year. The severe environment surrounding the shipping industry is expected to continue while yen appreciation persists and bunker fuel prices remain high. In the liner trade segment, container freight demand declines during the slow season and freight rates comes under increasing downward pressure. NYK Line continues the efforts to maintain freight rates through service reductions and route rationalization, and cost-cut activities through slow steaming and other measures, however, profit is expected to be lower than the previous forecast. In the bulk shipping segment, the dry bulker and tanker market expected to restore temporarily during the winter season when demand is picking up, but the market expected to remain in a slump as a result of the growing supply-demand imbalance. NYK Line will continue slow steaming, laying up vessels, and scrapping vessels to minimize cost and rectify the supply-demand balance. Nevertheless, with these efforts, improvement in business results may not be seen. The air cargo transportation segment and cruise segment which have high dependency in U.S. and European market still remain in severe situation.

Based on the above factors, NYK Line revises the earning forecasts.

#### 2) Dividends Forecasts

NYK Line regards returning profits to shareholders to be one of its top management priorities. NYK Line plans to pay \(\frac{4}{2}\) per share for the interim dividend, consistent with the previous forecast. However, due to uncertainty over the business environment in the second half of the fiscal year, NYK Line has not made a decision on the year-end dividend. NYK Line will inform shareholders when a decision has been made.

|                                    | Annual Dividend per share |                      |               |  |  |  |
|------------------------------------|---------------------------|----------------------|---------------|--|--|--|
|                                    | Interim Dividend          | Year-End<br>Dividend | Total         |  |  |  |
| Previous Forecasts (July 31, 2012) | 2.00 yen                  | 2.00 yen             | 4.00 yen      |  |  |  |
| Revised Forecasts                  |                           | To be advised        | To be advised |  |  |  |
| Actual Dividend                    | 2.00 yen                  |                      |               |  |  |  |
| (ref.) Previous Results (FY 2011)  | 2.00 yen                  | 2.00 yen             | 4.00 yen      |  |  |  |

#### 2. Information about Summary (Others)

#### Changes in Accounting Policy, Accounting Estimates, and Restatement

#### (Changes in Accounting Policy)

From the first quarter of this fiscal year, NYK Line has changed the bunker oil valuation method from moving-average method to first-in first-out method. The purpose of this change is to reflect more properly the influence in changes of bunker price to the book value inventory assets. The effect of this change is minimal and not applied retroactively.

#### (Changes in Accounting Estimates)

Among the noncurrent assets vessels, NYK Line had set useful life period of LNG tankers and VLCCs (Very Large Crude (oil) Carriers) as 13 years. Seeing accumulated service records, however, it becomes clear that longer useful life can be expected. Therefore from this fiscal first quarter, after reviewing the useful life period in accordance with the actual service records, NYK Line has changed LNG tankers and VLCCs' useful life period to 20 years and 18 years respectively and calculated the depreciation cost accordingly.

The difference by this change from previous method during this cumulative second quarter is \(\frac{\pmathbf{4}}{6},137\) million increase in operating income, recurring profit and income before income taxes and minority interests respectively.

The effect to each segment is stated in page 13, Segment Information.

# 3. Consolidated Financial Statements (1) Consolidated Balance Sheets

|   |                | (In million yen)                        |
|---|----------------|---|
|   | As of          | As of                                   |
|   | March 31, 2012 | September 30, 2012                      |
|   | Amount         | Amount                                  |
| Assets  |                |   |
| Current assets                                |                |   |
| Cash and deposits                             | 154,075        | 112,084                                 |
| Notes and operating accounts receivable-trade | 196,333        | 194,800                                 |
| Short-term investment securities              | 283            | 75,053                                  |
| Inventories                                   | 60,884         | 57,523                                  |
| Deferred and prepaid expenses                 | 58,866         | 60,493                                  |
| Deferred tax assets                           | 4,562          | 4,438                                   |
| Other   | 68,960         | 62,822                                  |
| Allowance for doubtful accounts               | (2,786)        | (2,252)                                 |
| Total current assets                          | 541,180        | 564,963                                 |
| Noncurrent assets                             |                |   |
| Vessels, property, plant and equipment        |                |   |
| Vessels, net                                  | 769,402        | 816,487                                 |
| Buildings and structures, net                 | 74,748         | 71,598                                  |
| Aircraft, net                                 | 4,068          | 40,736                                  |
| Machinery, equipment and vehicles, net        | 29,121         | 28,028                                  |
| Equipment, net                                | 6,316          | 6,103                                   |
| Land  | 63,280         | 62,402                                  |
| Construction in progress                      | 234,976        | 189,844                                 |
| Other, net                                    | 4,628          | 4,608                                   |
| Net vessels, property, plant and equipment    | 1,186,543      | 1,219,809                               |
| Intangible assets                             | , , -          | , |
| Leasehold right                               | 3,409          | 3,716                                   |
| Software                                      | 7,486          | 7,396                                   |
| Goodwill                                      | 23,531         | 22,001                                  |
| Other   | 3,895          | 3,481                                   |
| Total intangible assets                       | 38,322         | 36,595                                  |
| Investments and other assets                  | ,              | 2 3,0 2 2                               |
| Investment securities                         | 246,857        | 225,630                                 |
| Long-term loans receivable                    | 16,228         | 15,248                                  |
| Deferred tax assets                           | 6,798          | 6,631                                   |
| Other   | 89,008         | 88,121                                  |
| Allowance for doubtful accounts               | (3,422)        | (3,246)                                 |
| Total investments and other assets            | 355,470        | 332,384                                 |
| Total noncurrent assets                       | 1,580,336      | 1,588,790                               |
| Deferred assets                               | 716            | 727                                     |
|   | 2,122,234      | 2,154,481                               |
| Total assets                                  | 2,122,234      | 2,134,481                               |

| ·   |                | (III IIIIIIIIIIII yeli) |
|---|----------------|-------------------------|
|   | As of          | As of                   |
|   | March 31, 2012 | September 30, 2012      |
| 7. 7.00.  | Amount         | Amount                  |
| Liabilities   |                |                         |
| Current liabilities   |                |                         |
| Notes and operating accounts payable-trade                          | 165,002        | 162,060                 |
| Current portion of bonds  | 45,000         | 15,000                  |
| Short-term loans payable  | 97,846         | 102,987                 |
| Income taxes payable  | 6,788          | 6,499                   |
| Deferred tax liabilities  | 3,106          | 3,723                   |
| Advances received   | 53,951         | 46,814                  |
| Provision for bonuses   | 7,461          | 7,275                   |
| Provision for directors' bonuses                                    | 280            | 240                     |
| Provision for losses related to antitrust law                       | 1,436          | 1,349                   |
| Other   | 71,619         | 70,351                  |
| Total current liabilities   | 452,492        | 416,303                 |
| Noncurrent liabilities  |                |                         |
| Bonds payable   | 205,445        | 245,445                 |
| Long-term loans payable   | 710,892        | 783,645                 |
| Deferred tax liabilities  | 29,692         | 26,364                  |
| Provision for retirement benefits                                   | 15,861         | 15,727                  |
| Provision for directors' retirement benefits                        | 2,000          | 1,748                   |
| Provision for periodic dry docking of vessels                       | 18,218         | 16,052                  |
| Provision for losses related to antitrust law                       | 1,728          | 1,728                   |
| Other   | 63,412         | 59,139                  |
| Total noncurrent liabilities  | 1,047,250      | 1,149,850               |
| Total liabilities   | 1,499,743      | 1,566,154               |
| Equity  |                |                         |
| Shareholders' capital   |                |                         |
| Common stock  | 144,319        | 144,319                 |
| Capital surplus   | 155,623        | 155,621                 |
| Retained earnings   | 389,767        | 382,066                 |
| Treasury stock  | (1,988)        | (1,992)                 |
| Total shareholders' capital   | 687,722        | 680,015                 |
| Accumulated other comprehensive income                              |                |                         |
| Valuation difference on available-for-sale securities               | 21,876         | 14,089                  |
| Deferred gains (loss) on hedges                                     | (52,306)       | (60,688)                |
| Foreign currency translation adjustments                            | (77,466)       | (87,216)                |
| Pension liability adjustment of foreign subsidiaries and affiliates | (484)          | (456)                   |
| Total accumulated other comprehensive income                        | (108,380)      | (134,271)               |
| Minority interests  | 43,148         | 42,582                  |
| Total equity  | 622,490        | 588,326                 |
| Total liabilities and equity  | 2,122,234      | 2,154,481               |

# (2) Consolidated Statements of Income and Statements of Comprehensive Income (Consolidated Statements of Income)

|   | Six months ended   | Six months ended   |
|---|--------------------|--------------------|
|   | September 30, 2011 | September 30, 2012 |
|   | Amount             | Amount             |
| Revenues  | 911,184            | 944,036            |
| Cost and expenses   | 834,286            | 840,755            |
| Gross profit  | 76,898             | 103,281            |
| Selling, general and administrative expenses                    | 86,560             | 85,402             |
| Operating income (loss)   | (9,662)            | 17,879             |
| Non-operating income  |                    |                    |
| Interest income   | 1,914              | 902                |
| Dividend income   | 2,536              | 2,405              |
| Equity in earning of unconsolidated subsidiaries and affiliates | 1,670              | 2,597              |
| Other   | 3,780              | 3,907              |
| Total non-operating income                                      | 9,901              | 9,813              |
| Non-operating expenses  |                    |                    |
| Interest expenses   | 8,023              | 8,563              |
| Foreign exchange losses   | 3,601              | 4,543              |
| Other   | 3,731              | 1,502              |
| Total non-operating expenses                                    | 15,356             | 14,609             |
| Recurring profit (loss)   | (15,117)           | 13,083             |
| Extraordinary income  |                    |                    |
| Gain on sales of noncurrent assets                              | 7,356              | 4,847              |
| Other   | 3,301              | 675                |
| Total extraordinary income                                      | 10,657             | 5,522              |
| Extraordinary loss  | .,                 | - 7-               |
| Loss on sales of noncurrent assets                              | 2,788              | 656                |
| Loss on valuation of investment securities                      | 1,759              | 10,438             |
| Impairment loss   | 2,603              | 10,430             |
| Other   |                    | 809                |
|   | 1,463              |                    |
| Total extraordinary loss  | 8,615              | 11,904             |
| Income (loss) before income taxes and minority interests        | (13,076)           | 6,701              |
| Income taxes  | (2,529)            | 9,406              |
| Income before minority interests                                | (10,547)           | (2,705)            |
| Minority interests in net income                                | 1,516              | 1,444              |
| Net income (loss)   | (12,063)           | (4,149)            |

# (Consolidated Statements of Comprehensive Income)

|   | Six months ended   | Six months ended   |
|---|--------------------|--------------------|
|   | September 30, 2011 | September 30, 2012 |
|   | Amount             | Amount             |
| Income (loss) before minority interests   | (10,547)           | (2,705)            |
| Other comprehensive income  |                    |                    |
| Valuation difference on available-for-sale securities                               | (17,019)           | (7,874)            |
| Deferred gains (loss) on hedges   | (12,564)           | (1,892)            |
| Foreign currency translation adjustments  | (20,297)           | (11,720)           |
| Pension liability adjustment of foreign subsidiaries and affiliates                 | -                  | 28                 |
| Share of other comprehensive income of associates accounted for using equity method | (2,829)            | 5                  |
| Gain or loss on change in equity  | 3,005              | (282)              |
| Total other comprehensive income  | (49,705)           | (21,735)           |
| Comprehensive income  | (60,252)           | (24,440)           |
| (Breakdown)   |                    |                    |
| Comprehensive income attributable to owners of the parent                           | (60,036)           | (24,845)           |
| Comprehensive income attributable to minority interests                             | (215)              | 404                |

## (3) Consolidated Statements of Cash Flows

|   | Ta: 1.1            | (III IIIIIIIIIIII yeli) |
|---|--------------------|-------------------------|
|   | Six months ended   | Six months ended        |
|   | September 30, 2011 | September 30, 2012      |
|   | Amount             | Amount                  |
| Net cash provided by (used in) operating activities:  |                    |                         |
| Income (loss) before income taxes and minority interests  | (13,076)           | 6,701                   |
| Depreciation and amortization   | 49,143             | 46,611                  |
| Impairment loss   | 2,603              | -                       |
| Loss (gain) on sales and retirement of vessels, property, plant and equipment and   | (4,496)            | (4,101)                 |
| intangible assets   |                    |                         |
| Loss (gain) on sales of short-term and long-term investment securities  | (193)              | 10                      |
| Loss (gain) on valuation of short-term and long-term investment securities  | 2,247              | 10,511                  |
| Equity in (earnings) losses of unconsolidated subsidiaries and affiliates   | (1,670)            | (2,597)                 |
| Interest and dividends income   | (4,450)            | (3,308)                 |
| Interest expenses   | 8,023              | 8,563                   |
| Foreign exchange losses (gains)   | 487                | (963)                   |
| Decrease (increase) in notes and accounts receivable-trade  | (6,329)            | (3,082)                 |
| Decrease (increase) in inventories  | (1,935)            | 2,990                   |
| Increase (decrease) in notes and accounts payable-trade   | (4,022)            | (169)                   |
| Other, net  | (3,627)            | (9,995)                 |
| Subtotal  | 22,703             | 51,171                  |
| Interest and dividends income received  | 4,926              | 4,726                   |
| Interest expenses paid  | (8,104)            | (8,406)                 |
| Income taxes (paid) refund  | (10,174)           | (5,868)                 |
| Net cash provided by (used in) operating activities   | 9,350              | 41,623                  |
| Net cash provided by (used in) investing activities:  | 7,550              | +1,023                  |
| Purchase of short-term investment securities  | (33)               | (33)                    |
| Proceeds from sales of short-term investment securities   | 653                | 261                     |
| Purchase of vessels, property, plant and equipment and intangible assets  | (158,970)          | (168,230)               |
| Proceeds from sales of vessels, property, plant and equipment and intangible assets   | 89,933             | 74,706                  |
| Purchase of investment securities   | (6,236)            | (7,998)                 |
| Proceeds from sales of investment securities  | 894                | 363                     |
| Payments of loans receivable  | (5,351)            | (548)                   |
| Collection of loans receivable  | 3,244              | 1,033                   |
| Other, net  | 5,587              | (2,074)                 |
| ,   | (70,279)           | (102,520)               |
| Net each provided by (used in) investing activities   | (70,279)           | (102,320)               |
| Net cash provided by (used in) financing activities:  | 2.006              | 0.221                   |
| Net increase (decrease) in short-term loans payable   | 3,896              | 2,331                   |
| Proceeds from long-term loans payable   | 57,234             | 130,792                 |
| Repayment of long-term loans payable  | (54,366)           | (46,036)                |
| Proceeds from issuance of bonds   | 54,722             | 39,797                  |
| Redemption of bonds   | (54,555)           | (30,000)                |
| Proceeds from stock issuance to minority shareholders   | 799                | -                       |
| Purchase of treasury stock  | (10)               | (7)                     |
| Proceeds from sales of treasury stock   | 6                  | 1                       |
| Cash dividends paid to shareholders   | (8,484)            | (3,392)                 |
| Cash dividends paid to minority shareholders  | (711)              | (692)                   |
| Other, net  | (446)              | (629)                   |
| Net cash provided by (used in) financing activities   | (1,913)            | 92,164                  |
| Effect of exchange rate change on cash and cash equivalents   | (2,420)            | (582)                   |
| Net increase (decrease) in cash and cash equivalents  | (65,261)           | 30,685                  |
| Cash and cash equivalents at beginning of period  | 189,685            | 151,336                 |
| Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation  | 556                | (162)                   |
| Increase (decrease) in cash and cash equivalents resulting from merger of subsidiaries  | -                  | 92                      |
| T /1 \11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | (174)              | _                       |
| Increase (decrease) in beginning balance of cash and cash equivalents resulting from change in fiscal period of consolidated subsidiaries  Cash and cash equivalents at end of period | 124,805            | 181,952                 |

#### (4) Notes Regarding Going Concern Assumption

The second quarter of this fiscal year (April 1, 2012 – September 30, 2012) Not applicable

#### (5) Segment Information

I Six months ended September 30, 2011 (April 1, 2011 – September 30, 2011) Revenues and income or loss by reportable segment

(In million yen)

|                            |                | Global I                            | Global Logistics                 |           | Others           |         |                |        |          | Consolidated       |                           |
|----------------------------|----------------|-------------------------------------|----------------------------------|-----------|------------------|---------|----------------|--------|----------|--------------------|---------------------------|
|                            | Liner<br>Trade | Terminal<br>and Harbor<br>Transport | Air Cargo<br>Transpo-<br>rtation | Logistics | Bulk<br>Shipping | Cruises | Real<br>Estate | Other  | Total    | Adjustment<br>(*1) | Statements of Income (*2) |
| Revenues                   |                |                                     |                                  |           |                  |         |                |        |          |                    |                           |
| (1) Revenues from customer | 218,712        | 56,942                              | 38,286                           | 184,296   | 355,069          | 17,276  | 4,559          | 36,040 | 911,184  | -                  | 911,184                   |
| (2) Inter-segment revenues | 1,990          | 14,236                              | 4,939                            | 1,654     | 2,711            | -       | 780            | 54,136 | 80,449   | (80,449)           | -                         |
| Total                      | 220,703        | 71,179                              | 43,225                           | 185,951   | 357,780          | 17,276  | 5,340          | 90,176 | 991,633  | (80,449)           | 911,184                   |
| Segment income (loss)      | (17,309)       | 3,993                               | 2,753                            | 4,227     | (8,809)          | (2,140) | 2,109          | 51     | (15,124) | 6                  | (15,117)                  |

Note: 1. Adjustment of segment income (loss) refers to elimination of inter-segment transactions.

- II Six months ended September 30, 2012 (April 1, 2012 September 30, 2012)
- 1. Revenues and income or loss by reportable segment

(In million yen)

|                            |                | Global I                            | Logistics                        |           | Others           |         |                |        |           | Consolidated    |                           |
|----------------------------|----------------|-------------------------------------|----------------------------------|-----------|------------------|---------|----------------|--------|-----------|-----------------|---------------------------|
|                            | Liner<br>Trade | Terminal<br>and Harbor<br>Transport | Air Cargo<br>Transpo-<br>rtation | Logistics | Bulk<br>Shipping | Cruises | Real<br>Estate | Other  | Total     | Adjustment (*1) | Statements of Income (*2) |
| Revenues                   |                |                                     |                                  |           |                  |         |                |        |           |                 |                           |
| (1) Revenues from customer | 227,170        | 56,093                              | 36,078                           | 177,401   | 389,138          | 17,997  | 4,353          | 35,802 | 944,036   | -               | 944,036                   |
| (2) Inter-segment revenues | 2,083          | 14,173                              | 3,377                            | 1,479     | 889              | -       | 769            | 49,023 | 71,796    | (71,796)        | -                         |
| Total                      | 229,254        | 70,266                              | 39,456                           | 178,881   | 390,028          | 17,997  | 5,122          | 84,826 | 1,015,833 | (71,796)        | 944,036                   |
| Segment income (loss)      | (1,795)        | 3,672                               | (2,410)                          | 3,065     | 9,514            | (1,171) | 2,073          | 127    | 13,077    | 5               | 13,083                    |

Note: 1. Adjustment of segment income (loss) refers to elimination of inter-segment transactions.

#### 2. Changes in reportable segment

As stated in Changes in Accounting Estimates, among the noncurrent assets vessels, NYK Line had set useful life period of LNG tankers and VLCCs (Very Large Crude (oil) Carriers) as 13 years. Seeing accumulated service records, however, it becomes clear that longer useful life can be expected, and therefore from this fiscal first quarter, after reviewing the useful life period in accordance with the actual service records, NYK Line has changed LNG tankers and VLCCs'useful life period to 20 years and 18 years respectively and calculated the depreciation cost accordingly.

By this change of method, segment income of "Bulk Shipping" segment increased by ¥6,137 million compared from previous method.

#### (6) Notes in the Event of Significant Changes in Shareholders' Capital

The second quarter of this fiscal year (April 1, 2012 – September 30, 2012) Not applicable

<sup>2.</sup> Segment income (loss) is adjusted on recurring loss on the quarterly consolidated statements of income.

<sup>2.</sup> Segment income (loss) is adjusted on recurring profit on the quarterly consolidated statements of income.

#### 4. Other Information

### (1) Quarterly Operating Results

Year ended March 31, 2013

(In million yen)

|  |              |              |              | (in inition year) |
|--|--------------|--------------|--------------|-------------------|
|  | Apr 1, 2012– | Jul 1, 2012– | Oct 1, 2012– | Jan 1, 2013–      |
|  | Jun 30, 2012 | Sep 30, 2012 | Dec 31, 2012 | Mar 31, 2013      |
|  | 1Q           | 2Q           | 3Q           | 4Q                |
| Revenues   | 477,597      | 466,439      |              |                   |
| Operating income                                     | 6,872        | 11,007       |              |                   |
| Recurring profit                                     | 4,824        | 8,258        |              |                   |
| Net income for the quarter                           | (1,330)      | (2,818)      |              |                   |
| Net income per share for the quarter                 | (¥0.78)      | (¥1.66)      |              |                   |
| Net income per share for the quarter – fully diluted | -            | -            |              |                   |
| Total assets   | 2,116,304    | 2,154,481    |              |                   |
| Equity   | 588,316      | 588,326      |              |                   |
| Equity per share                                     | ¥321.67      | ¥321.73      |              |                   |

Year ended March 31, 2012

(In million yen)

|  | Apr 1, 2011–<br>Jun 30, 2011 | Jul 1, 2011–<br>Sep 30, 2011 | Oct 1, 2011–<br>Dec 31, 2011 | Jan 1, 2012–<br>Mar 31, 2012 |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
|  | 1Q                           | 2Q                           | 3Q                           | 4Q                           |
| Revenues   | 447,733                      | 463,450                      | 439,835                      | 456,800                      |
| Operating income                                     | (10,412)                     | 749                          | (6,458)                      | (8,004)                      |
| Recurring profit                                     | (10,164)                     | (4,953)                      | (9,745)                      | (8,375)                      |
| Net income for the quarter                           | (7,151)                      | (4,912)                      | (5,211)                      | (55,545)                     |
| Net income per share for the quarter                 | (¥4.21)                      | (¥2.89)                      | (¥3.07)                      | (¥32.74)                     |
| Net income per share for the quarter – fully diluted | -                            | -                            | -                            | -                            |
| Total assets   | 2,094,160                    | 2,045,997                    | 2,064,358                    | 2,122,234                    |
| Equity   | 697,911                      | 654,322                      | 644,275                      | 622,490                      |
| Equity per share                                     | ¥386.96                      | ¥361.87                      | ¥355.41                      | ¥341.54                      |

- Notes: 1. Above results (revenues, operating income, recurring profit and net income) are based on the results for the first quarter and the cumulative results for the first six, nine and twelve months, and are computed by taking the difference between the two adjacent periods.
  - 2. Net income per share-fully diluted are not shown in the above table, because net income per share were negative although there are residual shares.

(2) Foreign Exchange Rate Information

|   | Six months ended<br>September 30, 2011 | Six months ended<br>September 30, 2012 | Change            | Year ended<br>March 31, 2012 |  |  |
|---|--|--|-------------------|------------------------------|--|--|
| Average exchange rate during the period | ¥80.24 /US\$                           | ¥79.73 /US\$                           | Yen up<br>¥0.51   | ¥78.90/US\$                  |  |  |
| Exchange rate at the end of the period  | ¥76.65/US\$                            | ¥77.60 /US\$                           | Yen down<br>¥0.95 | ¥82.19/US\$                  |  |  |

(3) Bunker Oil Prices Information

|                           | Six months ended<br>September 30, 2011 | Six months ended<br>September 30, 2012 | Change                | Year ended<br>March 31, 2012 |
|---------------------------|--|--|-----------------------|------------------------------|
| Average bunker oil prices | US\$642.01/MT                          | US\$688.70/MT                          | Price up<br>US\$46.69 | US\$666.22/MT                |

### (4) Balance of Interest-Bearing Debt

|                 |                |                    |        | (III IIIIIIIIIII yeli) |
|-----------------|----------------|--------------------|--------|------------------------|
|                 | As of          | As of              | Change | As of                  |
|                 | March 31, 2012 | September 30, 2012 | Change | September 30, 2011     |
| Loans           | 808,738        | 886,633            | 77,894 | 721,095                |
| Corporate bonds | 250,445        | 260,445            | 10,000 | 250,445                |
| Leases          | 7,941          | 7,478              | (463)  | 6,014                  |
| Total           | 1.067.125      | 1.154.557          | 87.431 | 977,555                |