

Yusen Building 3-2, Marunouchi 2-chome Chiyoda-ku, Tokyo 100-0005 Japan Tel: +81-3-3284-5151

http://www.nyk.com
October 31, 2012

Nippon Yusen Kabushiki Kaisha

IR Group

Notice of Difference between Financial Results Forecasts and Actual Results for Cumulative Second Quarter and Revision of Financial Results Forecasts and Dividend Forecasts for Fiscal Year 2012

NYK Line announces herewith the differences between the consolidated financial results forecasts for the cumulative second quarter ending September 30, 2012, which were announced on September 28, 2012 and its actual results announced today. Also, based on a review of the recent trends in its operating performance and other relevant factors, NYK Line revises its consolidated financial results forecasts and dividend forecasts for the fiscal year 2012, which were announced on July 31, 2012.

1. Difference between financial results forecasts and actual results

Cumulative second quarter ending September 30, 2012 (April 1, 2012 – September 30, 2012)

(In million yen)

| | Revenues | Operating Income | Recurring Profit | Net Income | Earnings per Share (yen) |
|--|----------|------------------|---------------------|------------|-----------------------------|
| Previous Forecasts (A) (September 28, 2012) | 950,000 | 18,000 | 13,000 | (3,000) | (1.77) |
| Actual Results (B) | 944,036 | 17,879 | 13,083 | (4,149) | (2.45) |
| Change (B-A) | -5,964 | -121 | 83 | -1,149 | |
| Percentage Change (%) | -0.6 | -0.7 | 0.6 | | |
| (ref.) 1H Fiscal Year 2011 Results (ended September 30, 2011) | 911,184 | (9,662) | (15,117) | (12,063) | (7.11) |

Reason for difference:

Difference is mainly due to tax expenses.

2. Revision of financial results forecasts

Fiscal year 2012 ending March 31, 2013 (April 1, 2012 – March 31, 2013)

(In million yen)

| | Revenues | Operating Income | Recurring Profit | Net Income | Earnings per Share (yen) |
|---|-----------|------------------|---------------------|------------|-----------------------------|
| Previous Forecasts (A) (July 31, 2012) | 1,960,000 | 50,000 | 40,000 | 20,000 | 11.79 |
| Revised Forecasts (B) | 1,880,000 | 28,000 | 20,000 | 1,000 | 0.59 |
| Change (B-A) | -80,000 | -22,000 | -20,000 | -19,000 | |
| Percentage Change (%) | -4.1 | -44.0 | -50.0 | -95.0 | |
| (ref.) Fiscal Year 2011 Results (ended March 31, 2012) | 1,807,819 | (24,124) | (33,238) | (72,820) | (42.92) |





Yusen Building 3-2, Marunouchi 2-chome Chiyoda-ku, Tokyo 100-0005 Japan Tel: +81-3-3284-5151 http://www.nyk.com

Back Ground of the Revision:

The global economic outlook remains clouded in the second half of the fiscal year. The severe environment surrounding the shipping industry is expected to continue while yen appreciation persists and bunker fuel prices remain high. In the liner trade segment, container freight demand declines during the slow season and freight rates come under increasing downward pressure. NYK Line continues the efforts to maintain freight rates through service reductions and route rationalization and continues cost-cut activities through slow steaming and other measures, however, profit is expected to be lower than the previous forecast. In the bulk shipping segment, the dry bulker and tanker market expected to restore temporarily during the winter season when demand is picking up, but the market expected to remain in a slump as a result of the growing supply-demand imbalance. NYK Line will continue slow steaming, laying up vessels, and scrapping vessels to minimize cost and rectify the supply-demand balance. Nevertheless, with these efforts, improvement in business results may not be seen. The air cargo transportation segment and cruise segment which have high dependency in U.S. and European market still remain in severe situation.

Based on the above factors, NYK Line revises the earning forecast.

* Premises to the forecast:

Foreign exchange rates: \quad \text{\foreign exchange rates:} \quad \quad \quad \quad \text{\foreign exchange rates:} \quad \quad

Bunker oil prices: US\$669.35/MT (previously US\$666.70/MT)

3. Revision of dividend forecasts

Fiscal year 2012 ending March 31, 2013 (April 1, 2012 – March 31, 2013)

| | Annual Dividend per share | | | | |
|------------------------------------|---------------------------|----------------------|---------------|--|--|
| | Interim Dividend | Year-End Dividend | Total | | |
| Previous Forecasts (July 31, 2012) | 2.00 yen | 2.00 yen | 4.00 yen | | |
| Revised Forecasts | | To be advised | To be advised | | |
| Actual Dividend | 2.00 yen | | | | |
| (ref.) Previous Results (FY 2011) | 2.00 yen | 2.00 yen | 4.00 yen | | |

Back Ground of the Revision:

NYK Line regards returning profits to shareholders to be one of its top management priorities. NYK Line plans to pay \(\frac{4}{2}\) per share for the interim dividend, consistent with the previous forecast. However, due to uncertainty over the business environment in the second half of the fiscal year, NYK Line has not made a decision on the year-end dividend. NYK Line will inform shareholders when a decision is made.

(Note) The above forecast is based on currently available information and assumptions that NYK Line deems to be reasonable. NYK Line offers no assurance that forecast will be realized. Actual results may differ from the forecast as a result of various factors.

End

