

IR Data Book

Financial Data and Shipping Market Data

Ticker Code **9 1 0 1**

2024

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Comparison of Consolidated Performance to Forecasts

Comparison of Fiscal Years March 31, 2024 and 2025 (forecast) and First Quater ended June 30, 2024

Consolidated

(Millions of yen)

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q	2025 (Forecast)		ange 25(Forecast))
Revenues	2,237,239	2,401,820	2,272,315	1,923,881	2,183,201	1,829,300	1,668,355	1,608,414	2,280,775	2,616,066	567,515	2,387,240	651,714	2,570,000	182,760	7.7%
Consolidated/ Non-Consolidated	1.91	1.90	1.89	2.03	2.01	2.60	2.49	2.86	2.93	2.66	-	2.33	-	-	1	-
Operating income	44,995	66,192	48,964	-18,078	27,824	11,085	38,696	71,537	268,939	296,350	47,103	174,679	65,878	215,000	40,321	23.1%
Consolidated/ Non-Consolidated	3.25	3.85	-	-	-	-	3.95	-	3.44	3.41	-	2.57	-	-	1	-
Recurring profit	58,424	84,010	60,058	1,039	28,016	-2,052	44,486	215,336	1,003,154	1,109,790	89,403	261,341	125,787	410,000	148,659	56.9%
Consolidated/ Non-Consolidated	1.56	1.14	1.27	-	0.67	-	0.91	2.37	2.31	1.77	-	0.96	-	-	-	-
Net Income attributable to owners of the parent company	33,049	47,591	18,238	-265,744	20,167	-44,501	31,129	139,228	1,009,105	1,012,523	73,490	228,603	110,234	390,000	161,397	70.6%
Consolidated/ Non-Consolidated	2.47	3.79	6.13	-	0.34	-	1.37	3.64	2.07	1.69	-	0.88	-	-	-	-

Non-Consolidated

(Millions of yen)

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenues	1,168,438	1,264,761	1,201,339	947,758	1,087,926	703,078	669,905	561,745	777,239	983,554	1,024,291
Operating income	13,847	17,215	-6,525	-54,234	-19,707	-23,356	9,808	-15,445	78,249	87,031	67,931
Recurring profit	37,558	73,530	47,419	-34,091	41,700	7,663	48,935	90,960	434,140	628,651	272,871
Net income	13,380	12,565	2,974	-266,930	59,509	-24,501	22,647	38,252	488,220	600,344	259,059

 $^{^{\}star}$ Non-consolidated figures are disclosed on full year basis.

Consolidated Financial Highlights and Indicators

(Millions of yen)

												(141	illions of yen)
(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
1) Revenues	2,237,239	2,401,820	2,272,315	1,923,881	2,183,201	1,829,300	1,668,355	1,608,414	2,280,775	2,616,066	567,515	2,387,240	651,714
Operating income	44,995	66,192	48,964	-18,078	27,824	11,085	38,696	71,537	268,939	296,350	47,103	174,679	65,878
Recurring profit	58,424	84,010	60,058	1,039	28,016	-2,052	44,486	215,336	1,003,154	1,109,790	89,403	261,341	125,787
Net income attributable to owners of the parent company	33,049	47,591	18,238	-265,744	20,167	-44,501	31,129	139,228	1,009,105	1,012,523	73,490	228,603	110,234
5) Interest expenses	18,985	17,755	16,924	15,557	17,787	24,343	25,958	15,978	12,279	15,388	3,577	13,826	6,654
Interest and dividends income	6,792	8,348	9,023	9,993	10,491	11,949	11,402	7,937	8,407	16,544	4,540	15,065	5,888
7) Net interest expense 5) - 6)	12,192	9,406	7,900	5,563	7,296	12,393	14,556	8,041	3,872	-1,156	-962	-1,238	765
8) Depreciation and amortization	105,956	101,045	103,347	92,004	87,839	89,713	104,057	98,803	101,596	121,658	-	141,605	-
9) Total assets	2,551,236	2,569,828	2,244,772	2,044,183	2,071,636	2,001,704	1,933,264	2,125,480	3,080,023	3,776,797	3,950,363	4,254,770	4,336,689
10) Total liabilities	1,777,337	1,688,905	1,400,502	1,452,247	1,483,380	1,479,978	1,434,424	1,458,068	1,320,949	1,251,803	1,313,266	1,561,404	1,452,252
11) Interest-bearing debt	1,241,963	1,098,357	940,576	945,391	983,432	1,046,182	1,049,853	951,143	808,299	694,091	711,575	913,806	788,472
12) Shareholders' equity	720,270	810,311	773,678	522,471	551,887	487,432	462,664	625,332	1,713,713	2,478,641	2,590,915	2,650,371	2,840,785
13) EBITDA 2) + 8)	150,951	167,237	152,311	73,926	115,663	100,798	142,753	170,340	370,535	418,008	-	316,284	-
14) EV/EBITDA ((Market Capitalization+ 11) - Cash and deposits) / 13))	10.15	8.52	7.03	64.46	10.73	13.18	8.30	8.70	6.46	4.93	-	8.31	-
15) Debt-equity ratio (times)	1.72	1.36	1.22	1.81	1.78	2.15	2.27	1.52	0.47	0.28	0.27	0.34	0.28
16) Shareholders' equity ratio (%)	28.2%	31.5%	34.5%	25.6%	26.6%	24.4%	23.9%	29.4%	55.6%	65.6%	65.6%	62.3%	65.5%
17) Return on equity (ROE) (%)	4.8%	6.2%	2.3%	-41.0%	3.8%	-8.6%	6.6%	25.6%	86.0%	48.3%	-	8.9%	-
18) Recurring profit to assets ratio (%)	2.3%	3.3%	2.5%	0.0%	1.4%	-0.1%	2.3%	10.6%	38.5%	32.4%	-	6.5%	-
19) Return on assets (ROA) (%)	1.3%	1.9%	0.8%	-12.4%	1.0%	-2.2%	1.6%	6.9%	38.8%	29.5%	-	5.7%	-
20) Recurring profit to revenues ratio (%)	2.6%	3.5%	2.6%	0.1%	1.3%	-0.1%	2.7%	13.4%	44.0%	42.4%	15.8%	10.9%	19.3%
21) Interest coverage ratio (times) *1	7.1	7.6	8.3	1.8	5.1	1.9	4.5	9.4	43.0	57.1	-	31.8	-
22) Shares issued and outstanding (thousand of shares) *2	1,696,088	1,695,969	1,695,879	1,686,500	168,658	168,705	168,830	168,860	168,934	508,173	508,171	459,137	454,817
23) Earnings per share (EPS) (yen) *3	65	94	36	-524	40	-88	61	275	1,991	1,994	145	468	241
24) Dividends per share (yen) *3	17	23	20	-	10	7	13	67	483	520	-	140	-
25) Dividend payout ratio (%) *4	25.7%	24.9%	55.8%	-	25.1%	-	21.7%	24.3%	24.3%	26.1%	-	29.9%	-
26) Price book value ratio (PBR)	0.7	0.7	0.5	0.8	0.7	0.6	0.5	1.0	1.1	0.6	-	0.7	-
27) Price-earnings ratio (PER)	15.4	12.3	20.2	-14.9	18.0	-6.1	7.0	4.6	1.8	1.5	-	8.2	-
28) Foreign exchange													
Average exchange rates per US\$1 for period (yen)	99.75	109.19	120.78	108.76	111.19	110.67	109.13	105.79	112.06	135.07	135.81	143.82	155.02
March 31 rate (yen)	102.92	120.17	112.68	112.19	106.24	110.99	108.83	110.71	122.39	133.53	144.99	151.41	161.07
29) Average bunker oil price per metric ton (US dollars)	624.11	557.28	298.66	253.75	341.41	442.49	454.97	362.95	531.19	760.72	611.22	620.83	634.08
30) Number of consolidated companies	610	574	560	552	538	510	501	502	488	493	502	505	500
31) Number of companies to which equity method applies	143	145	166	200	203	202	206	206	213	208	219	225	228
32) Capital expenditures	248,230	199,343	115,791	155,993	200,443	170,776	139,232	101,778	205,140	198,865	-	335,816	-
33) Invested capital *5	1,952,457	1,935,451	1,811,461	1,591,058	1,501,591	1,534,467	1,523,066	1,544,496	2,049,244	2,847,372	-	3,368,455	-
34) Operating income plus interest and dividend income after tax	45,538	64,294	64,631	-240,367	46,735	-2,911	56,501	180,427	965,065	1,016,990	-	283,366	-
35) ROIC (%) *6	2.3%	3.3%	3.6%	-15.1%	3.1%	-0.2%	3.7%	11.7%	47.1%	35.7%	_	8.3%	-
36) Fleet size on March 31 (vessels)	877	832	782	758	755	710	702	684	658	656	-	666	-
(tens of kilotons deadweight)	6,803	6,636	6,206	5,939	6,127	5,874	6,009	5,848	5,644	5,710	-	5,818	-

^{*1: &}quot;Interest coverage ratio" is not indicated when cash flow from operating activities was negative.

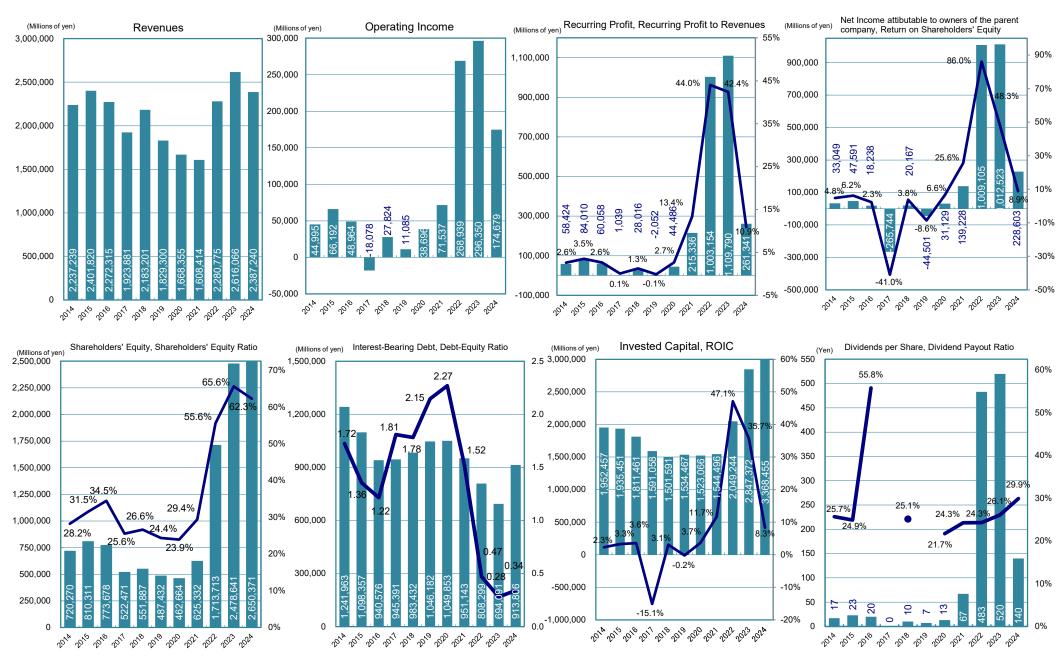
^{*2: &}quot;Shares issued and outstanding" is the figure at the end of the period, regardless the reverse stock split and the stock split of *3. Accordingly, it is not consistent with the computation of "Earnings per share (EPS)" and "Dividends per share".

^{*3: &}quot;Earnings per share (EPS)" and "Dividends per share" are indicated in the amount after taking into account the 1-for-10 reverse stock split on October 1, 2017 and the 3-for-1 stock split on October 1, 2022. (Rounded to the nearest 1 yen)

^{*4: &}quot;Dividend payout ratio" is not indicated when Net income was negative.

^{*5 :} Invested Capital = Average interest-bearing debt during the period + average shareholders' equity during the period

^{*6 :} ROIC=(Operating income after tax + Extraordinary profit & loss after tax + Equity in earnings of affiliates + Dividend income) ÷ (Invested capital)



^{* &}quot;Dividends per share" are indicated in the amount after taking into account the 1-for-10 reverse stock split on October 1, 2017 and the 3-for-1 stock split on October 1, 2022. (Rounded to the nearest 1 yen)

Financial Information by Industrial Segment

1) Revenues (Millions of yen)

(Year	s ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Line	r trade	617,494	696,352	706,366	585,904	691,433	286,339	202,248	170,537	190,552	200,705	56,429	192,353	44,558
Air c	argo transportation	88,854	99,110	91,101	81,919	97,826	56,750	75,157	122,459	188,731	218,095	37,008	161,186	46,600
Logi	stics	431,567	486,919	496,509	461,361	512,332	525,826	476,326	561,234	847,492	862,446	164,766	702,299	189,040
Bulk	shipping	988,489	995,851	902,291	717,729	795,606	841,358	819,807	681,564	974,556	1,240,816	288,045	1,231,654	-
	Automotive	-	=	-	-	-	-	-	-	=	=	114,168	490,902	138,334
	Dry bulk	-	-	-	-	-	-	-	-	=	=	134,761	573,331	163,224
	Energy	-	-	-	-	-	-	-	-	=	=	40,640	173,372	46,691
Othe	rs	-	-	-	-	-	-	-	-	=	=	48,204	222,683	54,456
	Real estate	9,946	9,504	9,781	9,439	7,941	7,617	7,346	6,884	4,207	3,352	780	3,127	-
	Other Business Services	192,767	170,607	147,015	146,614	172,300	188,158	165,690	129,789	170,405	234,512	47,438	219,604	-
	Cruises	45,270	49,802	-	-	-	-	-	-	-	-	-	-	-
Elim	ination and corporate	-137,150	-106,327	-80,751	-79,087	-94,238	-76,751	-78,220	-64,055	-95,169	-143,863	-28,463	-128,888	-31,191
Con	solidated total	2,237,239	2,401,820	2,272,315	1,923,881	2,183,201	1,829,300	1,668,355	1,608,414	2,280,775	2,616,066	567,515	2,387,240	651,714

2) Recurring Profit

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Liner trade	-782	9,807	-321	-12,716	10,874	-26,401	13,442	140,821	734,245	790,637	31,682	67,891	53,732
Air cargo transportation	-7,371	699	1,585	2,631	1,811	-15,969	-15,583	33,281	74,068	61,556	422	5,758	3,486
Logistics	6,534	10,794	11,869	7,650	2,382	7,728	4,721	27,049	58,727	54,284	7,021	25,950	5,583
Bulk shipping	54,884	60,082	46,595	-4,168	9,643	33,791	44,187	18,605	139,100	210,440	53,751	170,296	-
Automotive	-	-	-	-	-	-	-	-	-	-	29,591	105,855	37,828
Dry bulk	-	-	-	-	-	-	-	-	-	-	12,954	18,040	14,082
Energy	-	-	-	-	-	-	-	-	-	-	11,204	46,393	11,090
Others	-	-	-	-	-	-	-	-	-	-	-420	3,627	1,753
Real estate	3,824	3,257	3,379	12,079	2,659	2,747	2,564	2,584	2,127	1,323	414	1,593	-
Other Business Services	672	-596	-53	-1,496	3,167	3,082	1,773	-2,251	-1,231	592	-834	2,033	-
Cruises	717	2,117	-	-	-	-	-	-	-	-	-	-	-
Elimination and corporate	-55	-2,153	-2,997	-2,940	-2,522	-7,031	-6,619	-4,754	-3,884	-9,044	-3,052	-12,176	-1,771
Consolidated total	58,424	84,010	60,058	1,039	28,016	-2,052	44,486	215,336	1,003,154	1,109,790	89,403	261,341	125,787

^{*} Beginning with the fiscal period ended March 31, 2016, "Cruises" segment is included in "Other Business Services" segment. Figures in this table are not restated on the basis of this changes of the business category.

^{*} Beginning with the fiscal period ended June 30, 2024, "Bulk Shipping" segment is divided into "Automotive" segment, "Dry bulk" segment, and "Energy" segment.

The restated figures for the fiscal period ended June 30, 2023 and the fiscal period ended March 31, 2024 are also shown.

^{*} Beginning with the fiscal period ended June 30, 2024, "Real estate" segment and "Other Business Services" segment are included in "Others" segment.

The restated figures for the fiscal period ended June 30, 2023 and the fiscal period ended March 31, 2024 are also shown.

^{*} In response to the change in the method used to calculate interest affiliated with each segment from the first quarter in the fiscal year ending March 31, 2024, the recurring profit of each segment for full-year of the fiscal year ended March 31, 2023 have been restated based on the measurement method after the change. This change has no impact on the quarterly consolidated profit and the revenue of each segment.

(Millions of Yen)

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Liner trade	452,479	499,804	419,247	401,983	405,307	361,893	296,981	428,685	945,345	1,379,232	1,409,631
Air cargo transportation	78,845	56,221	47,597	53,004	77,362	64,122	63,205	65,535	141,904	135,103	130,927
Logistics	237,998	274,382	250,303	255,189	277,919	281,834	281,608	348,707	418,931	473,901	513,834
Bulk shipping	1,502,207	1,501,200	1,338,549	1,269,346	1,256,094	1,285,305	1,269,819	1,271,637	1,497,120	1,754,550	2,235,788
Real estate	53,841	56,835	63,542	56,266	58,854	57,328	54,948	52,400	27,764	26,562	30,266
Other Business Services	552,979	414,123	251,326	209,981	195,238	171,748	159,032	173,614	221,454	247,344	350,632
Cruises	33,786	44,273	-		-	-	-	-	-	-	-
Elimination and corporate	-360,902	-277,012	-125,795	-201,587	-199,141	-220,530	-192,330	-215,099	-172,497	-239,897	-416,311
Consolidated total	2,551,236	2,569,828	2,244,772	2,044,183	2,071,636	2,001,704	1,933,264	2,125,480	3,080,023	3,776,797	4,254,770

4) Depreciation and Amortization

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Liner trade	16,858	17,660	20,173	17,646	13,770	11,754	11,668	9,891	9,818	9,771	9,468
Air cargo transportation	2,247	2,595	2,160	2,360	2,825	4,485	4,006	3,232	5,651	9,427	9,933
Logistics	7,327	8,043	8,202	7,175	8,355	9,088	19,881	19,913	21,003	25,130	31,402
Bulk shipping	75,469	68,688	68,942	61,223	59,404	60,465	65,982	63,293	63,356	75,506	88,452
Real estate	917	1,090	1,118	1,056	1,259	1,285	1,355	1,366	702	534	531
Other Business Services	1,030	1,387	2,916	2,543	2,244	2,672	1,216	1,159	1,109	1,331	1,852
Cruises	2,114	1,800	-	-	-		-	1	-	-	-
Elimination and corporate	-9	-220	-166	-1	-19	-37	-53	-53	-46	-43	-34
Consolidated total	105,956	101,045	103,347	92,004	87,839	89,713	104,057	98,803	101,596	121,658	141,605

5) Capital Expenditure

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Liner trade	14,756	21,263	20,489	50,231	40,075	19,454	5,659	6,782	4,296	5,718	3,857
Air cargo transportation	49,627	33,052	3,122	20,681	35,647	10,643	16,989	1,569	74,471	4,903	1,510
Logistics	7,907	10,623	8,027	10,461	17,079	15,300	7,797	6,946	8,214	13,169	18,009
Bulk shipping	156,351	130,091	70,467	70,487	99,297	124,730	106,482	85,745	118,653	175,440	308,162
Real estate	649	1,323	12,313	2,603	10,476	2,013	1,205	384	83	741	1,652
Other Business Services	2,769	992	1,370	1,656	1,008	770	801	753	687	1,158	1,782
Cruises	16,168	1,996	-	1	-	-	-	-	-	-	-
Elimination and corporate	-	-	-	-129	-3,140	-2,135	296	-402	-1,266	-2,267	842
Consolidated total	248,230	199,343	115,791	155,993	200,443	170,776	139,232	101,778	205,140	198,865	335,816

^{*} Figures are disclosed on full year basis.

^{*} Beginning with the fiscal period ended March 31, 2016, "Cruises" segment is included in "Other Business Services" segment. Figures in this table are not restated on the basis of the changes of the business category.

Consolidated Statements of Cash Flows

(Millions of yen) (Years ended March 31) 2014 2015 2016 2019 2020 2021 2022 2023 2024 2017 2018 Net cash provided by (used in) oerating activities Income (loss) before income taxes 53,106 86 156 63 748 -241,470 42,046 -21,983 42.525 170,418 1.037.315 1,083,44 318.842 101.045 103.347 92.004 87,839 89.713 104.057 141,605 Depreciation and amortization 105,956 98.803 101.596 121.658 Impairment loss of fixed assets 6.832 35.431 168.127 18.886 20.655 24.385 2.810 27.951 162 6.262 3,100 Losses related to antitrust law 13,101 19.515 Provision for loss on contracts 3.892 11.328 44.820 35.465 Loss related to business restructuring 6,985 925 Loss (gain) on sales and retirement of vessels, property, plant and equipment and intangible assets -8,520 -11,113 -10,633 -10,282 -13,086-11,259 -28,384 -41,063 -19,090 -6,925-13,88 Loss (gain) on sales of short-term and long-term investment securities -14,198 -35,244 -28.976 -803 -12,301-36,515 -7,179 -963 -29.301 -1,341-41,531 Loss (gain) on valuation of short-term and long-term investment securities 47 7.241 173 9.720 116 812 10,938 4.358 482 929 Gain on investments in silent partnership -8.745 Equity in (earnings) losses of unconsolidated subsidiaries and affiliates -15,321 -12,657 -22,068 -13,900 -9,935 2,538 -22,517 -155,928 -742,645 -811,957 -99,610 Interest and dividends income -6,792 -8,348 -9.023 -9,993 -10,491 -11,949 -11,402 -7 937 -8 407 -16,544 -15 065 15,557 Interest expenses 18,985 17,755 16,924 17,787 24,343 25,958 15,978 12,279 15,388 13,826 Foreign exchange losses (gains) -1.533 -11.159 6.373 -11.014 5.359 -7.944 401 -3.285 -8.487 607 11.140 Decrease (increase) in notes and accounts receivable-trade -35,067 -12,905 58,107 -27,778 -7,731 32,476 20,999 -35,150Decrease (increase) in notes and accounts receivable-trade and contract assets -69,664 35,645 -10,100 Decrease (increase) in inventories -6,820 22,492 18,774 -12,232 -5,538 7,788 7,041 -4,789 -20,207 -236 -11,829 -20,282 Increase (decrease) in notes and accounts payable-trade 40,812 -15,344-34,410 21,289 7,854 -43,775 -17,712 25,534 37,378 12,105 Increase (decrease) in provision for losses related to contracts -12.386 43.357 38,782 11,342 Other, net 9,569 -5,194 -6,472-6,802 2,144 -3,614 -36,590 2,385 19,895 Subtotal 164.049 184,290 192,573 28.340 106.119 81.666 129.380 145.061 257.917 430.272 325.560 Interest and dividends income received 10,194 14,240 17,600 31,866 23,640 22,028 21,851 42,000 288,052 457,209 171,571 Interest expenses paid -19.246 -17.880 -17.205 -15.516 -17.422 -23.994 -25.866 -16.864 -11.795 -14,444 -12.615 Paid expenses related to antitrust law -2,252 -24,782 -2,898 -862 -2,975 -18,997 -958 -16.222 -47,212 -15,903 -20,270 -15.442 -8.434 -9.902 -26.411 -48.183 -83.101 Income taxes (paid) refund -19,419 Net cash provided by (used in) operating activities 136,448 142.857 45,260 116,931 159.336 507.762 824.853 401,414 136.522 27.924 89.090 II Net cash provided by (used in) investing activities Purchase of short-term investment securities -53 -84 42 Proceeds from sales and redemption of short-term investment securities 100 Purchase of vessels, property, plant and equipment and intangible assets -233.985 -189.981 -115.913 -156.229 -199.240 -169.614 -138.766 -102.087 -192.726 -198.360 -336.28 Proceeds from sales of vessels, property, plant and equipment and intangible assets 246,586 185,298 74,144 30,509 70,984 85,356 70,837 76,026 35,435 29,009 79,835 Purchase of investment securities -29 307 -23 409 -38 767 -49 886 -43 368 100 799 -13 728 -14 121 -18 022 -57.423 -48 197 Proceeds from sales and redemption of investment securities 38,100 51.703 8.605 11.164 27.058 36.855 20.729 12.916 10.155 9.957 65,492 -2,756 -13,574 Purchase of investments in subsidiaries resulting in change in scope of consolidation (fee) -923 -70 -475 -8,123 -579 -0 -23,055 Purchase of investments in subsidiaries resulting in change in scope of consolidation (revenue) 1,762 7,286 -424 Payments for sales of investments in subsidiaries resulting in change in scope of consolidation -1,634 -1,813 -222 -948 -599 Proceeds from sales of investments in subsidaries resulting in change in scope of consolidation 9.437 11.414 379 883 36.013 2.919 18.182 Payments of loans receivable -29,941 -18,415 -25,557 -20,443 -3,799-5,844 -11,803 -19,221 -13,608 -7,040 -25,015 Collection of loans receivable 40.570 14.455 8.410 13 669 25.797 20 114 15.767 22 415 10 044 8 333 6.815 4,313 -15,954 -24,592 -32,287 Other, net 2.167 -2,532585 22,411 5,618 2.141 5,132 Net cash provided by (used in) investing activities -46.895 -137,994 -16.871 -148.571 -285.631 6.409 26,755 -144.612 -132,292 -54,867 -252.964 III Net cash provided by (used in) financing activities -64,207 Net increase (decrease) in short-term loans payable -15,588 -4,068 -2,016 3,053 -227 97,487 -37,136 -1,905 -4,450 90,133 Net increase (decrease) in commercial paper 11.000 8.000 -19.000 53.000 Proceeds from long-term loans payable 49,226 27,082 28,754 113,672 126,553 112,236 85,939 125,187 18,423 16,663 103,935 Repayments of long-term loans payable -108.032 167.473 -114.208 -97.764 -97.596 139.028 -90.950 -115.651 -160.671 -135.545 -69.305 Proceeds from issuance of bonds 29,852 9,937 19,892 19,885 39.812 26.856 Redemption of bonds -50,000 -40,000 -50,000 -445 -30.000 -30,000 -20.000 -25 000 -30.000 -10 000 Repayments of lease obligations -2,402-19,275 -19,903 -20,389 -24,226 -27,037 Proceeds from stock issuance to non-controlling shareholders 120 126 130 3,271 1,221 5.983 987 Purchase of treasury stock -41 -38 -30 -1.720 -23 -13 -482 -15 -231 -1.537 -200.044 Proceeds from sales of treasury stock 3 35 106 334 33 290 2,950 24 Cash dividends paid to shareholders -6.784 -8.480 -15.263 -3.391 -6.783 -5.087 -6.782 -64.430 -389.957 -115.964 -7,175 Cash dividends paid to non-controlling shareholders -1,540-2,268-3,760-4,611 -10,253-4,965 -4,436 -3,359-5,283 -12,001 -29,748 -1 565 -925 -60 -108 Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation 3,058 12.846 -3,867 -2,081 -2,665 -3,761 -1,004 3,859 -1,827 -3,976 -1,088 Other, net -6,961-4,155Net cash provided by (used in) financing activities -95,485 -199,007 -160,260 1,952 17,587 62,715 -61,733 -125,483 -237,535 -581,203 -163,420 IV Effect of exchange rate changes on cash and cash equivalents 3,891 12,869 -10,351 -2,051 -3,029 -1,550 8,688 1,445 -3,735 -1.201 -22.836 Net increase (decrease) in cash and cash equivalents 51.337 -22.933 -74.650 -116.788 -34.345 -25.519 -1.219 25.669 123,100 -32.150 -51.372 VI Cash and cash equivalents at beginning of the period 298,429 349,723 327,243 253,618 137,444 103,278 78,280 77,092 103,593 226,694 196,23 VII Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation 132 486 709 268 338 993 632 26 898 VIII Increase in cash and cash equivalents resulting from merger with non-consolidated subsidiaries 114 30 122 614 IX Increase (decrease) in beginning balance of cash and cash equivalents resulting from change in fiscal period of consolidated subsidiaries -312 32 -17 47 28 -26 173 Decrease in cash and cash equivalents resulting from share exchanges XI Cash and cash equivalents at end of period 349.723 327.243 253.618 137,444 103,278 78,280 77,092 103,593 226 694

^{*} Consolidated Statements of Cash Flows are disclosed on half and full year basis

Breakdown of Consolidated Non-Operating Income (Expenses)

(Years ended March 31)	1) (Billions of yen, Amounts less than 100 million yen are truncated)∍ t	truncated)
١,	rears crided march 517	(Dillions of year, Amounts less than 100 million year are transactor) si	uuuloaleuj

rears ended March 31)													
Ion-operating income	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Interest income	2.6	3.2	3.4	3.6	3.4	3.4	3.5	2.3	2.1	4.3	1.0	5.5	1.7
Dividends income	4.1	5.0	5.6	6.3	7.0	8.4	7.8	5.5	6.2	12.2	3.4	9.4	4.1
Equity in earning of uncosolidated subsidiaries and affiliates	15.3	12.6	22.0	13.9	9.9	-	22.5	155.9	742.6	811.9	37.3	99.6	58.1
Foreign exchange gains	5.2	11.9	-	0.6	-	0.3	-	0.7	11.3	-	-	-	0.7
Gain on investments in silent partnership		-	-	8.7	-	-	-	-	-	-	-	-	-
Other	7.9	7.3	7.3	6.1	5.1	6.5	3.3	5.5	4.0	7.6	5.5	4.7	2.6
Other						40.0	07.0	470.4	700.4	836.1	17 1	110.4	67.3
Total	35.3	40.3	38.3	39.4	25.5	18.8	37.3	170.1	766.4	030.1	47.4	119.4	07.3
	35.3 2014	40.3 2015	38.3 2016	39.4	25.5	2019	2020	2021	2022	2023	47.4 2024/1Q	2024	2025/1Q
Total													
Total lon-operating expenses	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Interest expenses	2014	2015	2016	2017	2018	2019 24.3	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Total Ion-operating expenses Interest expenses Equity in losses of unconsolidated subsidiaries and affiliates	2014	2015	2016 16.9	2017	2018 17.7	2019 24.3	2020 25.9	2021	2022	2023 15.3	2024/1Q 3.5	2024 13.8	2025/1Q
Ion-operating expenses Interest expenses Equity in losses of unconsolidated subsidiaries and affiliates Foreign exchange losses	2014	2015	2016 16.9	2017	2018 17.7	2019 24.3	2020 25.9 - 1.3	2021 15.9 -	2022	2023 15.3	2024/1Q 3.5	2024 13.8	2025/1Q
Ion-operating expenses Interest expenses Equity in losses of unconsolidated subsidiaries and affiliates Foreign exchange losses Derivative losses	2014 18.9 - -	2015 17.7 - -	2016 16.9 - 6.6	2017 15.5 - -	2018 17.7 - 3.8	2019 24.3 2.5 -	2020 25.9 - 1.3 2.7	2021 15.9 - - 8.3	2022 12.2 - -	2023 15.3 - 3.1	2024/1Q 3.5 - 0.8	2024 13.8 - 13.4	2025/1Q 6.6 -
Ion-operating expenses Interest expenses Equity in losses of unconsolidated subsidiaries and affiliates Foreign exchange losses Derivative losses Other	2014 18.9 - - - 2.9	2015 17.7 - - - 4.7	2016 16.9 - 6.6 - 3.7	2017 15.5 - - - 4.7	2018 17.7 - 3.8 - 3.6	2019 24.3 2.5 - - 5.0	2020 25.9 - 1.3 2.7 1.4	2021 15.9 - - 8.3 1.9	2022 12.2 - - - 19.9	2023 15.3 - 3.1 - 4.1	2024/1Q 3.5 - 0.8 - 0.6	2024 13.8 - 13.4 - 5.5	2025/1Q 6.6 - - - 0.8

Breakdown of Consolidated Extraordinary Gains (Losses)

(Years ended March 31)	Rillione of v	ıαn	Amounts less than 100 million	ven are truncated	(a truncated)
(Teals ended March 91)	DIIIIOI IS OI Y	/CII,	Alliounts less than 100 million	yen are iruncaieu) = ii ui icaicu)

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Extraordinary income	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Gain on sale of noncurrent assets	11.2	12.1	13.3	11.5	13.8	12.5	29.2	42.0	19.5	7.3	3.3	15.5	8.7
Gain on sale of investment securities				-	11.9	19.4	-	-		0.5	-	32.6	-
Gain on sales of shares of subsidiaries and associates	0.1	36.6	28.7	-	0.4	-	-	0.9		1.1	-	9.9	-
Gain on step acquisitions	-	-		-	-	-	-	-	0.0	-	-	-	-
Other	16.1	2.7	2.4	2.7	3.2	20.7	8.2	4.7	31.8	4.2	1.4	5.4	1.3
Total	27.4	51.5	44.6	14.3	29.5	52.7	37.4	47.6	51.4	13.3	4.8	63.6	10.0

Extraordinary loss	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Loss on sale of noncurrent assets	2.4	0.5	2.5	1.0	0.1	0.6	0.5	0.6	0.0	0.0	0.0	0.5	0.0
Loss on retirement of noncurrent assets	-		-				-			0.3	0.5	1.0	
Losses related to antitrust law	13.1	13.7	-	-	3.1	-	-	-	-	-	-	-	
Impairment loss	6.8	6.2	35.4	168.1	0.9	18.8	20.6	24.3	2.8	-	-	-	
Loss on sale of shares of subsidiaries and associates	-	-	-	-	-		-		-	-	-	0.9	3.0
Provision for losses related to contracts	3.8	11.3	-	44.8		35.4	-	54.9		-	-	-	
Loss on valuation of investment securities	0.0	7.0	-	-	-	0.7	-	-	-	-	-	-	
Provision of allowance for doubtful accounts	-	-	-	-	-		-		-	-	-	0.8	-
Bad debts expenses	-	-	-	-	-		-		-	0.1	-	1.1	-
Loss related to business restructuring	-		-		7.6		-			-	-	-	
Loss on cancellation of leased aircrafts	-	-	-	-	-		-		8.0	-	-	-	
Other	6.5	10.5	2.9	42.8	3.6	16.9	18.2	12.5	6.3	39.1	0.0	1.4	0.2
Total	32.7	49.4	40.9	256.8	15.4	72.6	39.4	92.5	17.2	39.7	0.6	6.1	3.2
	•			•		•	•	•	•	•			
Extraordinary income (losse), net	-5.3	2.1	3.6	-242.5	14.0	-19.9	-1.9	-44.9	34.1	-26.3	4.1	57.5	6.8

(Reference) Non-Consolidated Operating Expenses

(Billions of yen, Amounts less than 100 million yen are truncated)

(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Cargo Expense	282.5	323.5	337.7	292.8	327.2	62.6	37.4	30.3	39.4	53.0	13.0	58.8	15.3
Fuel Expense	290.2	293.1	186.4	130.4	183.6	141.3	139.7	90.8	154.8	251.3	49.6	222.5	59.4
Port Charge	81.3	91.0	95.5	88.1	100.0	58.1	54.2	48.8	58.4	69.4	18.5	76.8	18.2
Other Operating Expense:	-2.6	-2.6	-5.3	-9.6	-6.8	0.8	2.1	2.1	3.2	4.1	1.0	4.6	1.4
Operating Expenses	651.4	705.1	614.4	501.7	604.0	263.0	233.6	172.2	255.9	377.9	82.3	363.0	94.5
Cost for Vessels	13.9	13.8	12.8	12.4	9.8	11.5	10.5	9.2	8.0	7.3	1.8	7.4	0.1
Charterage	390.0	418.7	453.2	381.6	399.9	362.7	347.0	330.0	376.7	423.3	108.0	484.4	132.4
Container Related Expenses	44.8	51.0	60.9	52.3	50.0	41.0	33.0	26.9	32.5	27.1	9.9	28.0	6.2
Other Expenses	10.2	12.3	15.4	6.4	4.5	7.7	0.7	3.0	-12.0	15.6	6.2	20.0	5.5
Total-Expenses of Shipping	1,110.6	1,201.1	1,157.1	954.6	1,068.4	686.3	625.1	541.5	661.2	851.5	208.4	903.0	238.9
Expenses of Other Business	3.4	3.4	3.3	2.9	1.2	1.3	1.3	1.5	1.4	1.4	0.3	1.4	0.3
Administrative Expenses	40.4	42.9	47.3	44.4	37.9	38.7	33.6	34.0	36.1	43.5	12.6	51.8	12.1
Total-Operating Expenses	1,154.5	1,247.5	1,207.8	1,001.9	1,107.6	726.3	660.0	577.1	698.7	896.5	221.4	956.3	251.4

Consolidated Number of Employees

(People)

											(i copic)
(Years ended March 31)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Liner trade	6,344	6,560	6,699	6,767	6,201	3,942	3,252	3,487	3,568	3,567	3,638
Air cargo transportation	698	707	730	760	796	817	747	897	952	1,024	982
Logistics	20,179	21,244	22,244	23,641	25,990	25,740	25,563	24,487	25,199	25,794	25,551
Bulk shipping	2,668	2,570	2,616	2,775	2,888	3,461	3,501	4,386	3,584	3,168	2,844
Real estate	67	74	68	66	65	66	69	72	7	8	7
Other Business Services	1,535	1,516	1,536	1,521	1,506	1,306	1,333	1,319	1,425	1,492	1,766
Cruises	458	459	-	-	-	-	-	-	-	-	-
Companywide (Shared)	393	390	383	405	374	379	392	409	430	449	455
Total	32,342	33,520	34,276	35,935	37,820	35,711	34,857	35,057	35,165	35,502	35,243

^{*} Figures are disclosed on full year basis.

^{*} Beginning with the fiscal period ended March 31, 2016, "Cruises" segment is included in "Other Business Services" segment.

^{*} Figures in this table are not restated on the basis of the changes of the business category.

Number of containers ONE transported

(Year ended March 31) (Thousands of TEUs)

(Year ended	March 31)										(Thousai	nas of TEUS)			
	2023							2024							
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q			
Asia - North America	Liftings	577	578	449	468	2,072	578	706	653	616	2,553	673			
Eastbound	Utilization	100%	91%	80%	90%	90%	82%	95%	94%	97%	92%	100%			
Asia – Europe	Liftings	402	395	368	346	1,510	385	434	382	382	1,584	434			
Westbound	Utilization	95%	95%	90%	95%	94%	94%	92%	90%	93%	92%	100%			
			ı	ı	I .	1	1	ı		I .	1	1			
Asia - North America	Liftings	278	276	297	294	1,145	291	295	327	295	1,208	290			
Westbound	Utilization	48%	51%	49%	55%	51%	44%	40%	46%	49%	45%	43%			
Asia – Europe	Liftings	282	267	243	235	1,026	240	221	232	238	931	245			
Eastbound	Utilization	58%	56%	54%	54%	55%	54%	45%	50%	55%	51%	48%			

Number of cargoes YLK transported

(Year ended March 31)

Export	2020	2021	2022	2023			2024			2025
Export	Total	Total	Total	Total	1Q	2Q	3Q	4Q	Total	1Q
Ocean (1,000 TEU)	764	723	721	651	151	157	155	146	609	154
Air (1,000 ton)	337	326	400	295	59	67	76	73	275	73

Number of cars NYK transported

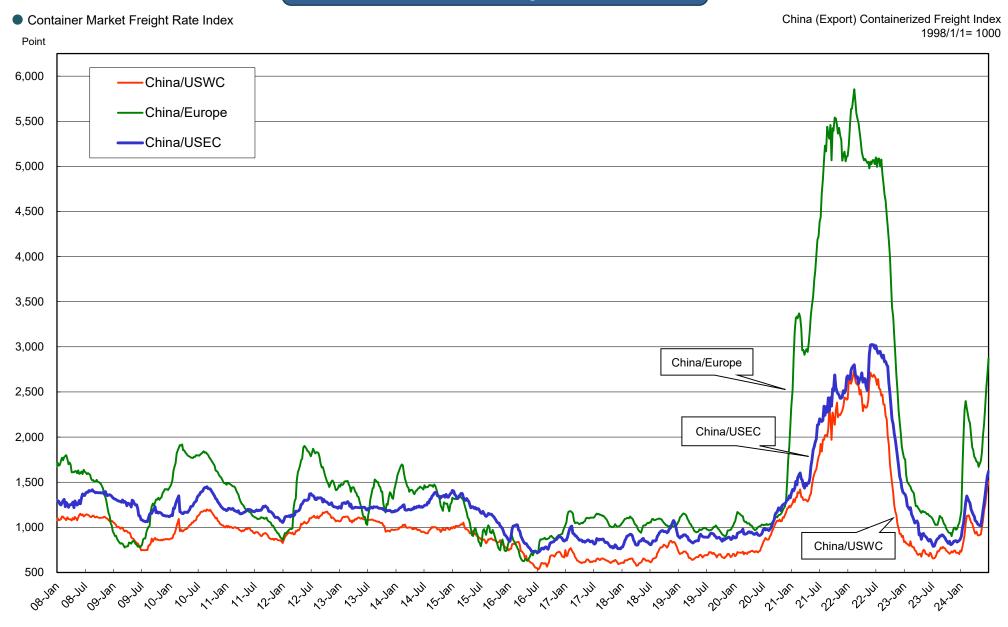
(Year ended March 31)

(1,000 Cars)

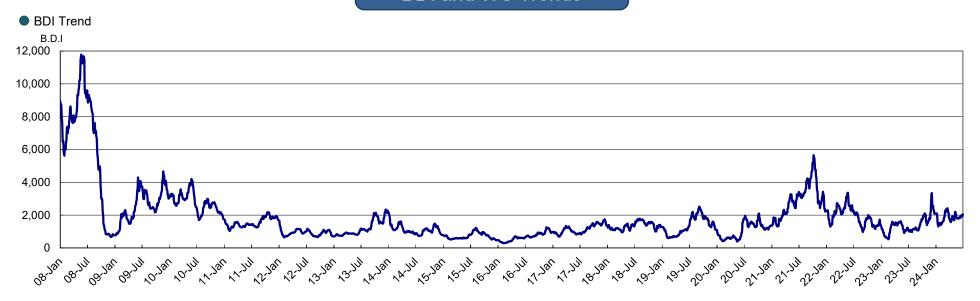
(rear enace	maron on											(1,000 Oalo)
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024/1Q	2024	2025/1Q
Total	3,650	3,700	3,360	3,630	3,400	4,570	3,560	4,150	4,500	1,120	4,510	1,120

^{*} Beginning with the fiscal period ended March 31, 2020, Number of cars NYK transported includes Intra-European trade with space charter.

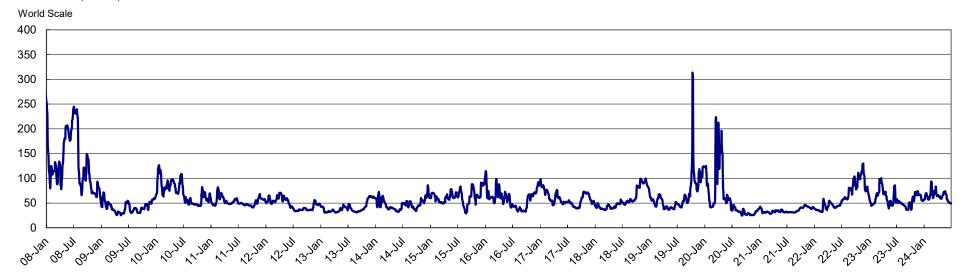
Container Market Freight Rate Index



BDI and WS Trends



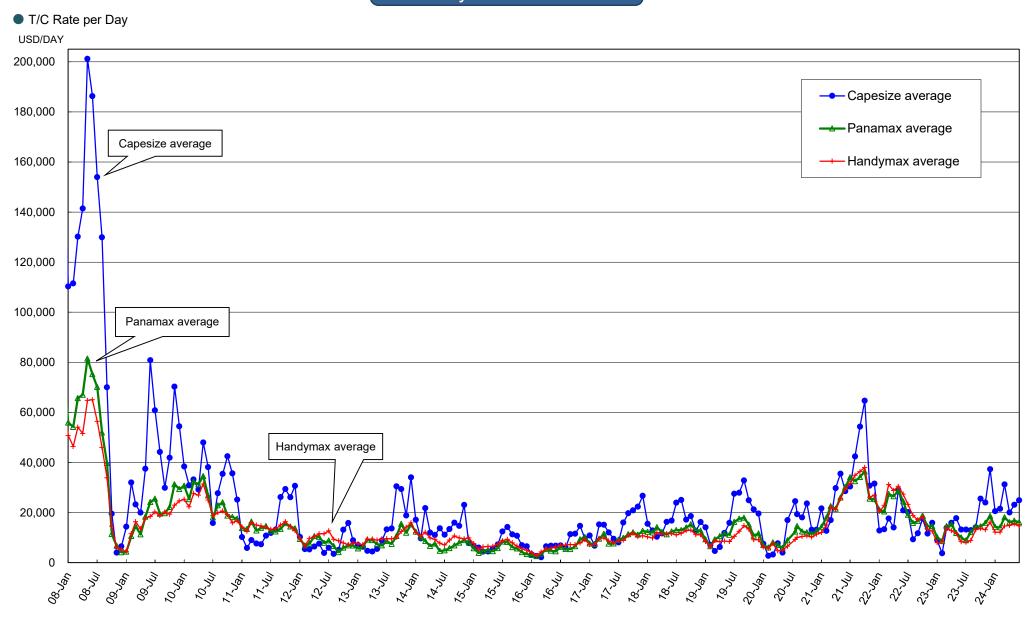
WS Trend(VLCC), Middle East → Far Eest



^{*} WS for Middle East/Japan has been shown upto 6/12/2015, since then, the index for Middle East/China is applied.

January 2008 - June 2024, NYK Researched

Dry Bulk Market



^{*} The graph above is based on the standard vessels which the Baltic Exchange define. As of today: Capesize (180,000dwt), Panamax (82,000dwt), Handymax (58,000dwt).

January 2008 - June 2024, NYK Researched



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